Investor Profile Report

As of December 31, 2023

	Total	Individuals	Religious	Foundations	Financial Institutions	Government & Quasi Government	Nonprofit, Corporations, OFN	Subordinate Debt (EQ2)
Number of Investments	1,170	828	111	69	45	4	91	22
Number of Investors	663	508	46	30	23	1	50	15
% Investors by Category	100.00%	76.62%	6.94%	4.52%	3.47%	0.15%	7.54%	2.26%
Total Investment Dollars	\$147,876,089	\$32,730,798	\$4,317,544	\$42,118,267	\$37,600,000	\$1,500,000	\$17,509,479	\$12,100,000
% Dollars by Category	100.00%	22.13%	2.92%	28.48%	25.43%	1.01%	11.84%	8.18%
Highest Investment Value	\$7,500,000	\$1,275,000	\$1,500,000	\$7,500,000	\$6,000,000	\$500,000	\$3,153,189	\$3,000,000
Lowest Investment Value	\$1,000	\$1,000	\$1,000	\$3,100	\$20,000	\$250,000	\$1,000	\$100,000
Median Investment Amount	\$20,000	\$16,316	\$10,000	\$200,000	\$250,000	\$375,000	\$31,700	\$400,000
Weighted Average Rate	3.05%	3.33%	2.63%	3.07%	3.34%	3.00%	2.28%	2.61%
Weighted Average Term Remaining in Months	40.0	29.6	32.5	49.1	46.2	28.7	18.8	65.6
# Investments Maturing w/in 90 Days	60	47	4	3	1	0	4	1
\$ Investments Maturing w/in 90 Days	\$3,220,447	\$1,380,402	\$37,822	\$525,000	\$500,000	\$0	\$277,223	\$500,000
Renewal Rate by # for the Past 12 months	62.93%	60.87%	83.33%	63.64%	69.23%	100.00%	55.56%	100.00%
Renewal Rate by \$ for the Past 12 months	64.43%	52.02%	79.00%	85.08%	69.74%	100.00%	60.22%	100.00%
Largest Investors (Regular Debt & EQ2s)		Amount						
Anonymous Foundation - NYC		\$14,000,000	Notes:					

Largest Investors (Regular Debt & EQ2s)	Amount		
Anonymous Foundation - NYC	\$14,000,000		
Soros Economic Development Fund	\$7,500,000		
Bank of America	\$7,800,000		
New Hampshire Charitable Foundation	\$5,850,000		
Dartmouth-Hitchcock Master Investment Program	\$5,090,903		
Santander Bank	\$5,000,000		
M&T Bank	\$4,750,000		
Concord Hospital	\$4,226,591		
Bank of New Hampshire	\$3,900,000		
Cambridge Trust Company	\$3,900,000		
Largest 10 Investors - Concentration index 33.26%	\$62,017,494		

- 1) Individual category includes investments from individuals and family trusts;
- 2) Religious category includes churches as well as religious orders of men and women;
- 3) Foundation category includes both regular foundation investments and Program Related Investments;
- 4) Financial category includes investments from banks, credit unions, and other financial entities, but does not include Bank Equity Equivalents, which are listed separately;
- 5) Government & Quasi Government currently includes the New Hampshire Housing Finance Authority;
- 6) Nonprofit, Corporations, Opportunity Finance Network, Etc. category includes investments from nonprofit and for-profit organizations that do not fit into any of the above categories;
- 7) Equity Equivalent investments are subordinate to all all other investments; currently, all Equity Equivalent investments are from banks;
- 8) Amounts in this report do not include lines of credit in place for mission-based liquidity needs