

New Hampshire  
**COMMUNITY**  
LOAN FUND

# Investor Profile Report

**As of December 31, 2024**

	Total	Individuals	Religious	Foundations	Financial Institutions	Government & Quasi Government	Nonprofit, Corporations, OFN	Subordinate Debt (EQ2)
Number of Investments	1,115	775	102	66	48	17	86	21
Number of Investors	628	482	42	27	21	2	48	14
% Investors by Category	100.00%	76.75%	6.69%	4.30%	3.34%	0.32%	7.64%	2.23%
Total Investment Dollars	\$159,241,138	\$30,565,496	\$4,049,283	\$44,835,566	\$42,700,000	\$ 6,140,889	\$19,349,904	\$11,600,000
% Dollars by Category	100.00%	19.19%	2.54%	28.16%	26.81%	3.86%	12.15%	7.28%
Highest Investment Value	\$7,500,000	\$1,275,000	\$1,500,000	\$7,500,000	\$6,000,000	\$714,966	\$3,121,812	\$3,000,000
Lowest Investment Value	\$1,000	\$1,000	\$1,000	\$3,100	\$20,000	\$82,744	\$1,000	\$100,000
Median Investment Amount	\$20,000	\$16,336	\$10,000	\$250,000	\$300,000	\$329,969	\$34,125	\$400,000
Weighted Average Rate	3.15%	3.38%	2.70%	3.50%	3.30%	1.49%	2.54%	2.63%
Weighted Average Term Remaining in Months	43.2	26.0	29.6	45.7	40.9	133.3	25.5	74.4
# Investments Maturing w/in 90 Days	74	51	12	2	2	0	7	0
\$ Investments Maturing w/in 90 Days	\$3,424,545	\$1,453,759	\$179,772	\$500,000	\$600,000	\$0	\$691,013	\$0
Renewal Rate by # for the Past 12 months	67.38%	65.35%	55.00%	87.18%	90.91%	100.00%	22.22%	100.00%
Renewal Rate by \$ for the Past 12 months	77.13%	57.44%	60.11%	80.95%	91.57%	100.00%	13.58%	100.00%

Largest Investors (Regular Debt & EQ2s)	Amount
Anonymous Foundation - NYC	\$20,000,000
Bank of America	\$7,800,000
Soros Economic Development Fund	\$7,500,000
Bank of New Hampshire	\$5,900,000
New Hampshire Charitable Foundation	\$5,860,000
Dartmouth-Hitchcock Master Investment Program	\$5,174,451
Santander Bank	\$5,000,000
USDA	\$4,640,889
Concord Hospital	\$4,300,389
M&T Bank	\$4,000,000
Largest 10 Investors - Concentration index 44.07%	\$70,175,729

**Notes:**

- 1) Individual category includes investments from individuals and family trusts;
- 2) Religious category includes churches as well as religious orders of men and women;
- 3) Foundation category includes both regular foundation investments and Program Related Investments;
- 4) Financial category includes investments from banks, credit unions, and other financial entities, but does not include Bank Equity Equivalent Investments, which are listed separately;
- 5) Government & Quasi Government currently includes investments from the USDA Intermediary Relending Program and the New Hampshire Housing Finance Authority;
- 6) Nonprofit, Corporations, Opportunity Finance Network, Etc. category includes investments from nonprofit and for-profit organizations that do not fit into any of the above categories;
- 7) Equity Equivalent Investments (EQ2s) are subordinate to all other investments; currently, all EQ2s are from banks;
- 8) Amounts in this report do not include lines of credit in place for mission-based liquidity needs