Investor Profile Report

As of June 30, 2024

	Total	Individuals	Religious	Foundations	Financial Institutions	Government & Quasi Government	Nonprofit, Corporations, OFN	Subordinate Debt (EQ2)
Number of Investments	1,138	792	108	68	46	17	86	21
Number of Investors	634	484	45	29	21	2	48	14
% Investors by Category	100.00%	76.34%	7.10%	4.57%	3.31%	0.32%	7.57%	2.21%
Total Investment Dollars	\$160,932,953	\$31,015,719	\$4,274,110	\$47,862,089	\$40,600,000	\$ 6,410,847	\$19,170,188	\$11,600,000
% Dollars by Category	100.00%	19.27%	2.66%	29.74%	25.23%	3.98%	11.91%	7.21%
Highest Investment Value	\$7,500,000	\$1,275,000	\$1,500,000	\$7,500,000	\$6,000,000	\$747,118	\$3,216,253	\$3,000,000
Lowest Investment Value	\$1,000	\$1,000	\$1,000	\$3,100	\$20,000	\$102,940	\$1,000	\$100,000
Median Investment Amount	\$20,000	\$16,396	\$10,000	\$250,000	\$300,000	\$358,224	\$33,152	\$400,000
Weighted Average Rate	3.08%	3.37%	2.66%	3.32%	3.24%	1.47%	2.59%	2.63%
Weighted Average Term Remaining in Months	45.3	28.0	27.7	45.9	43.1	139.3	30.5	75.5
# Investments Maturing w/in 90 Days	59	44	4	5	4	0	2	0
\$ Investments Maturing w/in 90 Days	\$10,516,142	\$1,196,242	\$43,000	\$5,550,000	\$3,700,000	\$0	\$26,900	\$0
Renewal Rate by # for the Past 12 months	63.88%	60.00%	83.33%	72.22%	85.71%	100.00%	60.00%	100.00%
Renewal Rate by \$ for the Past 12 months	68.21%	51.53%	86.99%	95.40%	95.68%	100.00%	67.92%	100.00%
Largest Investors (Regular Debt & FO2s)		Amount						

Largest Investors (Regular Debt & EQ2s)	Amount
Anonymous Foundation - NYC	\$20,000,000
Bank of America	\$7,800,000
Soros Economic Development Fund	\$7,500,000
New Hampshire Charitable Foundation	\$5,850,000
Dartmouth-Hitchcock Master Investment Program	\$5,090,903
Santander Bank	\$5,000,000
USDA	\$4,938,546
M&T Bank	\$4,750,000
Concord Hospital	\$4,300,389
Bank of New Hampshire	\$3,900,000
Largest 10 Investors - Concentration index 42.95%	\$69,129,838

Notes:

- 1) Individual category includes investments from individuals and family trusts;
- 2) Religious category includes churches as well as religious orders of men and women;
- 3) Foundation category includes both regular foundation investments and Program Related Investments;
- 4) Financial category includes investments from banks, credit unions, and other financial entities, but does not include Bank Equity Equivalents, which are listed separately;
- 5) Government & Quasi Government currently includes the New Hampshire Housing Finance Authority;
- 6) Nonprofit, Corporations, Opportunity Finance Network, Etc. category includes investments from nonprofit and for-profit organizations that do not fit into any of the above categories;
- 7) Equity Equivalent investments are subordinate to all all other investments; currently, all Equity Equivalent investments are from banks;
- 8) Amounts in this report do not include lines of credit in place for mission-based liquidity needs