Investor Profile Report

As of September 30, 2023

	Total	Individuals	Religious	Foundations	Financial Institutions	Government & Quasi Government	Nonprofit, Corporations, OFN	Subordinate Debt (EQ2)
Number of Investments	1,181	840	111	67	46	4	91	22
Number of Investors	671	515	46	30	23	1	51	15
% Investors by Category	100.00%	76.75%	6.86%	4.47%	3.43%	0.15%	7.60%	2.24%
Total Investment Dollars	\$142,935,296	\$33,778,420	\$4,317,140	\$39,588,029	\$35,004,267	\$1,500,000	\$16,647,441	\$12,100,000
% Dollars by Category	100.00%	23.63%	3.02%	27.70%	24.49%	1.05%	11.65%	8.47%
Highest Investment Value	\$7,500,000	\$1,275,000	\$1,500,000	\$7,500,000	\$5,000,000	\$500,000	\$3,153,189	\$3,000,000
Lowest Investment Value	\$1,000	\$1,000	\$1,000	\$3,100	\$20,000	\$250,000	\$1,000	\$100,000
Median Investment Amount	\$20,000	\$16,316	\$10,000	\$150,000	\$250,000	\$375,000	\$31,175	\$400,000
Weighted Average Rate	2.98%	3.27%	2.63%	3.01%	3.18%	3.00%	2.26%	2.61%
Weighted Average Term Remaining in Months	37.9	29.8	35.2	49.8	31.1	31.7	18.0	67.0
# Investments Maturing w/in 90 Days	61	45	3	3	2	0	8	0
\$ Investments Maturing w/in 90 Days	\$8,297,739	\$2,154,448	\$20,000	\$418,497	\$2,200,000	\$0	\$3,504,794	\$0
Renewal Rate by # for the Past 12 months	69.26%	69.57%	85.71%	70.00%	58.33%	50.00%	60.00%	100.00%
Renewal Rate by \$ for the Past 12 months	66.25%	73.17%	90.92%	85.02%	59.15%	71.43%	61.00%	100.00%
Largest Investors (Regular Debt & EQ2s)		Amount	1) Individual category includes investments from individuals and family trusts; 2) Religious category includes churches as well as religious orders of men and women; 3) Foundation category includes both regular foundation investments and Program Related Investments; 4) Financial category includes investments from banks, credit unions, and other financial entities, but does not include Bank Equity Equivalents, which are listed separately;					
Anonymous Foundation - NYC		\$14,000,000						
Soros Economic Development Fund		\$7,500,000						
Santander Bank		\$5,000,000						
Bank of America		\$4,800,000						
M&T Bank		\$4,750,000						
New Hampshire Charitable Foundation		\$4,575,000						
Concord Hospital		\$4,226,591						

\$3,900,000

\$3,900,000

\$3,060,300

\$55,711,891

Bank of New Hampshire

Cambridge Trust Company

Dartmouht-Hitchcock Master Investment Program Largest 10 Investors - Concentration index 30.61%

- 6) Nonprofit, Corporations, Opportunity Finance Network, Etc. category includes investments from nonprofit and for-profit organizations that do not fit into any of the above categories;
- 7) Equity Equivalent investments are subordinate to all all other investments; currently, all Equity Equivalent investments are from banks;
- 8) Amounts in this report do not include lines of credit in place for mission-based liquidity needs