

Investor Profile Report

As of September 30, 2024

	Total	Individuals	Religious	Foundations	Financial Institutions	Government & Quasi Government	Nonprofit, Corporations, OFN	Subordinate Debt (EQ2)
Number of Investments	1,122	782	106	65	45	17	86	21
Number of Investors	627	479	44	27	21	2	48	14
% Investors by Category	100.00%	76.40%	7.02%	4.31%	3.35%	0.32%	7.66%	2.23%
Total Investment Dollars	\$155,346,676	\$30,656,478	\$4,244,110	\$42,830,199	\$40,600,000	\$ 6,202,738	\$19,213,150	\$11,600,000
% Dollars by Category	100.00%	19.73%	2.73%	27.57%	26.14%	3.99%	12.37%	7.47%
Highest Investment Value	\$7,500,000	\$1,275,000	\$1,500,000	\$7,500,000	\$6,000,000	\$3,000,000	\$3,090,903	\$3,000,000
Lowest Investment Value	\$1,000	\$1,000	\$1,000	\$3,100	\$20,000	\$82,744	\$1,000	\$100,000
Median Investment Amount	\$20,000	\$16,314	\$10,000	\$250,000	\$250,000	\$329,969	\$33,152	\$400,000
Weighted Average Rate	3.14%	3.38%	2.66%	3.47%	3.33%	1.48%	2.54%	2.63%
Weighted Average Term Remaining in Months	44.7	26.2	25.0	48.2	43.0	136.6	26.2	74.9
# Investments Maturing w/in 90 Days	98	72	8	6	5	0	7	0
\$ Investments Maturing w/in 90 Days	\$10,876,077	\$2,114,291	\$526,904	\$1,180,583	\$3,800,000	\$0	\$3,254,300	\$0
Renewal Rate by # for the Past 12 months	75.56%	75.81%	68.75%	68.18%	84.62%	100.00%	77.42%	100.00%
Renewal Rate by \$ for the Past 12 months	80.72%	56.89%	58.32%	62.31%	95.49%	100.00%	97.35%	100.00%

Largest Investors (Regular Debt & EQ2s)	Amount
Anonymous Foundation - NYC	\$20,000,000
Bank of America	\$7,800,000
Soros Economic Development Fund	\$7,500,000
New Hampshire Charitable Foundation	\$5,860,000
Dartmouth-Hitchcock Master Investment Program	\$5,090,903
Santander Bank	\$5,000,000
USDA	\$4,910,847
M&T Bank	\$4,750,000
Concord Hospital	\$4,300,389
Bank of New Hampshire	\$3,900,000
Largest 10 Investors - Concentration index 44.49%	\$69,112,139

Notes:

- 1) Individual category includes investments from individuals and family trusts;
- 2) Religious category includes churches as well as religious orders of men and women;
- 3) Foundation category includes both regular foundation investments and Program Related Investments:
- 4) Financial category includes investments from banks, credit unions, and other financial entities, but does not include Bank Equity Equivalent Investments, which are listed separately:
- 5) Government & Quasi Government currently includes investments from the USDA Intermediary Relending Program and the New Hampshire Housing Finance Authority;
- 6) Nonprofit, Corporations, Opportunity Finance Network, Etc. category includes investments from nonprofit and for-profit organizations that do not fit into any of the above categories;
- 7) Equity Equivalent Investments (EQ2s) are subordinate to all other investments; currently, all EQ2s are from banks;
- 8) Amounts in this report do not include lines of credit in place for mission-based liquidity needs